

## Relevant Life: Taxation & Technical Guide

For company directors and high earners, a Relevant Life Plan offers one of the most tax-efficient ways to provide life cover. Rather than paying personally (from taxed income), your business can pay the premiums — usually qualifying for corporation tax relief — while you avoid any personal tax charge. In other words, the company pays, the family benefits, and HMRC doesn't take a slice.

### How it works

When set up correctly, a Relevant Life Plan allows the company to treat premiums as a **tax-deductible business expense**. There's **no Benefit-in-Kind charge**, so neither the employee nor the company pays National Insurance or Income Tax on the premiums. The policy is **written into trust**, meaning any payout goes directly to the family and is typically **outside the estate for Inheritance Tax** (trust taxation rules apply). It also has **no impact on pension allowances**, unlike some group life schemes.  
HMRC reference: EIM15045 – Relevant Life Policies

### How a Relevant Life Policy Can Cut Company Costs

Illustrative example assuming £1,000 per year life cover, 40% income tax, 2% employee NI, 15% employer NI, and 19% corporation tax (small profits rate):

|                                     | Ordinary Life Cover | Relevant Life Plan |
|-------------------------------------|---------------------|--------------------|
| Annual Premium                      | £1,000 a year       | £1,000 a year      |
| Employee's National Insurance (2%)  | £7                  | Nil                |
| Income Tax (40%)                    | £276                | Nil                |
| Employer's National Insurance (15%) | £52                 | Nil                |
| Total gross cost                    | £1,335              | £1,000             |
| Corporation Tax relief (19%)        | £254                | £190*              |
| Net cost                            | £1,081              | £810*              |

*\*Assumes corporation tax relief is available at 19% (small profits rate). In both cases we've assumed an annual premium of £1,000 for the life cover on an employee who's paying income tax at 40% and employee's National Insurance at 2% on higher-rate income.*

This comparison demonstrates how using company funds rather than post-tax income can reduce the true annual cost of providing equivalent life cover by around 25%.

**In summary:** A Relevant Life Plan can deliver the same cover for roughly one-quarter less cost compared to paying personally — while staying fully compliant with HMRC guidance.

From a technical perspective, the following points are particularly relevant to accountants and advisers:

## Key Considerations for Accountants

**Corporation Tax Relief:** Premiums are generally tax-deductible as long as the policy is set up correctly.

**Benefit-in-Kind:** Properly structured RLPs (life cover only, written in trust) are not a P11D/BIK for the employee/director (see HMRC EIM15045). **IHT/Trust Treatment:** Benefits paid into a discretionary trust are typically outside the estate, though relevant property regime charges may apply. **Eligibility:** Life assured must be an employee or PAYE director. Sole traders and partners do not qualify. **Scope of Cover:** Life and terminal illness only — adding critical illness or investment elements can invalidate tax relief.

## Common Pitfalls to Avoid

Setting up cover for a non-employee shareholder or partner (not eligible). Failing to execute a discretionary trust — proceeds could then form part of the estate. Including critical illness or cash value features. Not recording the business justification for paying premiums.

### Director's Note

*"Many directors still fund personal life insurance from post-tax income, unaware that their company can pay for it far more efficiently. A well-structured Relevant Life Plan can cut costs dramatically while remaining fully compliant with HMRC rules."*

*Written by Jody Pearmain, Director of My Key Finance Ltd*

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